

Why we're hiring

Growth

Strategy

Consultancy

For Media

These words represent what we are, what we do and where we currently are in our development. Ocean is a strategy consultancy focused on media, providing revenue growth focused advice to media owners and investors, currently facing growing demand and the need to build our delivery capacity.

This is a great chance to join at a key time in Ocean's history and have an impact on leading media companies, both in the UK and worldwide, as well as Ocean's future. As a new team member you will be well positioned to benefit from the next phase of Ocean's growth.

We are looking to grow our core consulting team at all levels and are hiring Managers, Case Team Leaders and Consultants.

As a media-focused firm we feel we are different from the rest – passion, depth and a real team spirit are Ocean's key features.

If you want to be part of our team, delivering strategic excellence to the most challenging clients in the most dynamic sector of all, we'd love to meet you.

Ocean Consultant

As a Consultant at Ocean Strategy - specific duties include:

- Execution and delivery of smaller project workstreams
- Client deliverable production and execution
- Client relationship management on a day-to-day level

Execution and delivery of smaller project workstreams:

- Manage and work closely with Associate on distinct smaller workstreams of client engagements
- Clearly and logically implement project work-plans for smaller project teams or workstreams
- Refine the story-lining and drive own and Associates' production of client deliverables
- Ensure that all upwards and downwards communication is clear and objectives are agreed and understood

Client Deliverable Production and Execution:

- Drive the production of smaller workstreams of client deliverables
- Implement hypotheses and issue-based analyses
- Structure, guide and quality check Associates' analysis on a day-to-day basis

Client relationship management:

- Possess sufficient credibility and poise to communicate effectively with senior and mid-level client representatives
- Ability to present own workstreams and contribute effectively during client and case team meetings

Development of Ocean Associates:

- Provide the necessary day-to-day training and direction for the Associates
- Possess a strong consultant's toolkit possibly acquired at all levels of a consulting firm and an ability to share that knowledge
- Undertake ongoing development and mentoring of team members
- Ability to work with directors of different styles and manage upwards effectively

Core deliverables:

Consultants will need to take responsibility for:

- Excelling consistently in execution and delivery
- Production of client-ready slide sections for workstreams
- Contributing to all aspects of the firm's development

Consultant - Skills and Experience

Essential

- Relevant strategy consulting or private equity experience
- Comfortable presenting to and communicating with board-level clients
- Dynamic and entrepreneurial
- Desire to play a significant part in the development of all aspects of a small strategic consulting firm with strong growth potential
- Clear leadership capability with the ability to manage and mentor other individuals within the firm
- Conceptual and analytical strength
- Strong and clear communicator (internally and externally)

Ideal

- Experience of media and publishing industry
- Experience of working in continental European markets on consulting or other assignments using second languages
- Additional languages

Competencies

- Good interpersonal skills with the ability to manage or be part of a high calibre team of consultants
- Approachable and personable with an ability to listen to others' opinions and where appropriate provide leadership and direction
- Decisive manner and the ability to instil confidence in both clients and colleagues
- Excellent attention to detail, well organised and with the ability to organise the activities of others
- Tenacious and target-orientated to ensure that all work is completed to schedule maintaining focus when under pressure
- The ability to think both analytically and creatively and always seek to identify solutions rather than problems
- Experience at juggling many responsibilities simultaneously and good prioritisation skills
- Used to managing a busy and heavy workload

Consultants - Package

The exact package will be dependent on the candidate.

Remuneration will be at the upper-end of strategy consulting market rates. A highly competitive base salary will be supplemented by a significant bonus, based on individual and firm performance. The directors also offer discretionary bonus payments based on exceptional contributions in individual assignments.

Critically Ocean offers rapid career development with a possible path to director level within 4-6 years for a candidate that displays sufficient excellence in delivery. Your achievements will be rewarded with fast and flexible internal progression.

This is a significant opportunity for a high class individual to build a high strategy consulting reputation among key clients and sub-sectors of the media industry – and recoup the commensurate rewards.

How to apply

Please send your CV and covering letter to recruitment@oceanstrategy.com. We look forward to hearing from you.